

公益財団法人 米日カウンシル—ジャパン

U.S.-Japan Council (Japan)

2016 年度事業報告

2016 Business Report

## I. OVERVIEW

As the U.S.-Japan Council (Japan), *Koeki Zaidan Hojin Beinichi Kaunshiru Japan*” in Japanese (herein “Foundation”) completes its fifth business year of operations, it has achieved many of its key charitable objectives through an active and dynamic set of programs, further developed its people-to-people network in Japan, and continued to build a sustainable organizational foundation.

Through activities organized and overseen by the Foundation, supported by the implementing assistance of collaborating partners, hundreds of young people participated in short-term visits to the United States through the TOMODACHI Initiative.

The Foundation also administered programs that brought Americans to Japan, including to the Tohoku region and elsewhere in the country. These young TOMODACHI participants found their experiences to be transformative and life-changing. Meaningful international contact created multiple unique bonds between participants, and program content sparked new interests and confidence within these young people.

Similarly, a number of cultural activities over 2016 used sports, music and arts as a gateway to introduce foreign language and culture to Americans and Japanese, especially for younger students who may not yet have a chance to experience life abroad.

The Foundation continued its focus on innovative leadership programs, fostering a more global outlook and more connections between the United States and Japan. In total, the Foundation administered 47 unique TOMODACHI programs in 2016 in the fields of education, culture, and leadership development, participated by 1,081 young people from both Japan and the United States.

As an extension of the TOMODACHI Initiative, the Foundation offers TOMODACHI Alumni Programs for over 5,600 TOMODACHI program participants. In 2016, the Foundation offered 32 distinguished TOMODACHI Alumni Programs, attended by 482 members, to give them experiences, exposures and skills to enhance their leadership.

The Foundation has also worked in other areas of U.S.-Japan people-to-people exchange, including engagement with business leaders, legislative leaders, NGO leaders, and others with a shared interest in U.S.-Japan relations. The Foundation’s networking and general education programs included the Business Advisory Board, which brought together 275 Japanese and American leaders over the course of four meetings throughout the year to discuss areas of mutual interest in U.S.-Japan relations.

On March 4, 2016, a “Memorandum of Cooperation on Enhanced Partnership in Support of the TOMODACHI Initiative Between the Government of Japan and the U.S.-Japan Council” was signed by the Ministry of Foreign Affairs (MOFA) and the U.S.-Japan Council. The Memorandum formally established the relationship between TOMODACHI and MOFA—a relationship which has already existed unofficially for several years.

## II. PURPOSE

The purpose of the Foundation is to promote people-to-people ties between Americans and Japanese of all generations as a crucial aspect of the U.S.-Japan relationship, as well as to strengthen educational, cultural, and economic ties and deepen the long-term friendship between the United States and Japan.

The Foundation's core business is to manage the TOMODACHI Initiative (the "TOMODACHI Initiative" or "TOMODACHI"), a public-private partnership with the U.S. Embassy in Tokyo that nurtures the next generation of Japanese and Americans through three types of programs: educational programs; cultural exchange programs in sports, music and the arts; and leadership programs.

This year, the Foundation managed and administered selection of the activities described in this report, which were funded through the Foundation. The TOMODACHI Initiative also receives support from the U.S.-Japan Council (U.S.) based in Washington, D.C., for activities funded through the separate tax-exempt U.S. entity.

## III. ACTIVITIES

### A. CHARITABLE ACTIVITY - TOMODACHI Educational Programs

Educational programs serve to enrich and inspire young Japanese and Americans through exposure to each other's countries. Through a broad set of programs, the TOMODACHI Initiative aims to engage young Japanese and Americans through academic and exchange opportunities and thereby strengthen overall U.S.-Japan relations. Fourteen (14) TOMODACHI Educational Programs were conducted by the Foundation's support during 2016 including the following.

- TOMODACHI Honda Cultural Exchange Program**
- TOMODACHI MUFG International Exchange Program**
- TOMODACHI Sumitomo Corporation Scholarship Program**
- TOMODACHI-UNIQLO Fellowship**
- TOMODACHI Internship Program**
- TOMODACHI Pittsburgh to Mihama Program**
- TOMODACHI CIE Grassroots Program in Atlanta**
- TOMODACHI Inouye Scholars Programs**
- TOMODACHI St. Louis-Ishinomaki Grassroots Exchange Program**
- TOMODACHI Southern California-Fukushima Exchange**
- TOMODACHI Taylor Anderson Memorial Fund Research Exchange Program**
- HLAB**
- TOMODACHI Colorado Springs-Fujiyoshida Exchange Program**
- TOMODACHI Bridging Scholarship**

## **B. CHARITABLE ACTIVITY – TOMODACHI Cultural Programs**

Cultural programs provide gateways for Japanese and Americans to learn about and to develop enduring interest in each other's countries. TOMODACHI collaborated with existing cultural exchange programs, bringing new programs to Tohoku and other regions of Japan, and also supported some new and innovative activities. Eight (8) Cultural Programs within the TOMODACHI Initiative that the Foundation funded during 2016 included the following.

**TOMODACHI Goldman Sachs Music Outreach Program**  
**TOMODACHI Suntory Fukushima Mirai Music Program**  
**TOMODACHI Suntory Music Scholarship Fund**  
**TOMODACHI Fukushima Youth Sinfonietta Program**  
**TOMODACHI U.S.-Japan Exchange**  
**TOMODACHI San Diego-Ofunato Baseball Exchange**  
**Ray of Hope Baseball Exchange Program**  
**Global Classmates**

## **C. CHARITABLE ACTIVITY – TOMODACHI Leadership Programs**

TOMODACHI promotes programs that help the next generation of young leaders gain the skills and expertise necessary to guide them towards success and help them make a positive difference for their communities, for their countries, and for the entire world. This year's programs included fellowships and leadership programs for young professionals and activities to enhance leadership training for past program alumni. Twenty five (25) Leadership Programs supported by the Foundation include the below programs.

**TOMODACHI Aflac Program**  
**TOMODACHI Daiwa House Student Leadership Conference**  
**TOMODACHI J&J Disaster Nursing Training Program**  
**TOMODACHI NGO Leadership Program supported by J.P.Morgan**  
**TOMODACHI Microsoft iLEAP Social Innovation and Leadership Program**  
**TOMODACHI MetLife Women's Leadership Program**  
**TOMODACHI-Mitsui & Co. Leadership Program**  
**TOMODACHI Goldman Sachs Women's Entrepreneurship Support Program**  
**Building the TOMODACHI Generation**  
**TOMODACHI SoftBank Summer Leadership Program**  
**TOMODACHI Toshiba Science & Technology Leadership Academy**  
**TOMODACHI Emerging Leaders Program**  
**TOMODACHI Rice University Research in STEM Program**  
**TOMODACHI Social Innovation in Seattle Scholars Program**  
**TOMODACHI Social Entrepreneurship Award Program**  
**TOMODACHI FIRST (Food Innovation for Regional Sustainability in Tohoku) Program**  
**TOMODACHI-Aloha Leadership Program**  
**TOMODACHI Dallas Sendai Young Ambassadors Program**  
**TOMODACHI Lead On! Tour Japan Cities 2016**  
**TOMODACHI High School Women Career Mentoring Program 2016**

**The 68<sup>th</sup> Japan-America Student Conference**  
**US Embassy –Keio SFC-TOMODACHI Entrepreneurship Seminar**  
**TOMODACHI Disability Leadership Program**  
**TOMODACHI Foster Youth Leadership Program**  
**TOMODACHI Generation Global Leadership Academy**

#### **D. CHARITABLE ACTIVITY - TOMODACHI Alumni Programs**

The TOMODACHI Alumni Program is to build upon the initial TOMODACHI experience to inspire and empower the young people of Japan and America, giving them the experiences, skills, and confidence to achieve their dreams and contribute to a better world. The Foundation offers the alumni community with a range of opportunities to engage and inspire one another to build strong, enduring relationships.

With 2016 TOMODACHI Programs complete, over 5,600 members are TOMODACHI Alumni. They range in age from 14 to 40 and come from all across the United States and Japan. With the support of the Prudential Foundation, 32 programs were conducted in 2016, where a total of 482 TOMODACHI Alumni participated in the following programs.

##### **SIGNATURE PROGRAMS:**

**TOMODACHI U40 Summit**

**U.S.-Japan Council Annual Conference, TOMODACHI Roundtable  
Regional Gatherings**

##### **INNOVATIVE PROGRAMS:**

**TOMODACHI Alumni Disaster Resilience Training Program**

**TOMODACHI Alumni Learning Journey on Leadership**

**TOMODACHI Generation Global Leadership Academy**

**TOMODACHI U.S.-Japan Youth Exchange Program**

**TOMODACHI Air Aroma Branding Fukushima Project**

##### **PARTNERSHIP ACTIVITIES:**

**TakeAkari Event with First Lady Akie Abe**

**Junior 7 Summit in Mie**

**Tour de Tohoku: TOMODACHI Salon** and other programs, total 32 programs

#### **E. CHARITABLE ACTIVITY – Networking/General Education**

In addition to TOMODACHI activities, the Foundation engages in networking activities and related general education activities to build ties between Americans and Japanese in key areas of the relationship.

##### **1. Business Advisory Board and other Networking Events:**

The Business Advisory Board (BAB), founded in 2014, continued to create further ties with the business sector and the U.S.-Japan Council, continued with additional activities in 2016. The BAB is led by successful executive leaders who have worked in the United States and Japan, and it held four meetings in 2016 and a total 275 members participated. The BAB meetings offered speaker sessions to discuss international, cultural, and/or business topics, and networking opportunities for the members.

## **2. Fifth Anniversary Commemoration Events:**

On March 4<sup>th</sup>, the Foundation hosted a reception titled “Remembering 3.11—Five Years Later” to commemorate the fifth year since the Great East Japan Earthquake to announce further support for the rebuilding of Tohoku and the fostering of the next generation leaders.

The reception was attended by approximately 200 guests, including representatives of companies that contributed to and have partnered with TOMODACHI. Speakers included representatives from USJC, both governments, the corporate sector, and alumni.

## **3. Conferences|**

### **a. Japanese Women’s Leadership Institute – Tokyo Summit 2016**

The Foundation cooperated with the Japanese Women’s Leadership Initiative for its Tokyo Summit, held on October 18 and entitled, “Women Leading Social Change in Japan.” Foundation President Irene Hirano Inouye was featured as one of the plenary speakers. The program brought together some 300 individuals to explore the recent trends of social change achieved to Japanese and American women leaders.

### **b. U.S.-Japan Council Annual Conference**

Building on its successful partnership with U.S.-Japan Council (U.S.), the Foundation again supported its Annual Conference, held in Santa Clara, California on November 13-15. The 2016 Annual Conference, themed “Imagine. Innovate. Inspire – The Silicon Valley Experience,” convened American and Japanese leaders from the business, government, education, non-profit, and other sectors for a 1.5 day public Conference, and offered educational programming, people-to-people connections, and networking opportunities. Approximately 700 guests attended the conference, with upwards of 150 traveling from Japan to participate. Over 80 TOMODACHI Program participants and alumni participated as well.

### **c. World Assembly of Women (WAW!)**

President Irene Hirano Inouye was invited by the Government of Japan to participate in the 2016 World Assembly of Women (WAW!) in Tokyo, December 13-14. WAW! invites leaders from various countries to discuss women’s issues, and is part of an effort to achieve ‘A Society where Women Shine’. In addition to attending the public symposium, Irene

Hirano Inouye served as Rapporteur for a high-level round table themed “Work-Life Management 2.0.”

#### **4. Silicon Valley-Japan Platform (SVJP)**

The Silicon Valley-Japan Platform (SVJP) was launched in 2014 in partnership with the Rebuild Japan Initiative Foundation (RJIF) and the U.S.-Japan Council (U.S.). The SVJP’s mission is to broaden and deepen the scope of ties between Silicon Valley and Japan through a variety of programs. During the year, SVJP held monthly “benkyokai” meetings in the Silicon Valley featuring speakers from the Silicon Valley region and Japan, focusing on various topics. SVJP also held a retreat, on September 16-18, in Napa Valley, bringing together about 60 prominent individuals including successful entrepreneurs from the Silicon Valley and top Japanese business executives supporting the SVJP.

#### **5. Leadership Institute/Delegations**

During the year, USJC (Japan) co-hosted delegations of leaders from the United States. These delegations are organized by USJC (US) with support from the government of Japan and other funders. Two annual Delegations are the Japanese American Leadership Delegation and the Asian American Leadership Delegation.

##### **a. 2016 Japanese American Leadership Delegation**

This annual Delegation is sponsored by the Ministry of Foreign Affairs and organized by the USJC (US) and led by President Irene Hirano Inouye. The 2016 ten-member Delegation traveled to Japan from March 6-12, 2016. The Delegation visited Kobe and Tokyo. In Kobe, a Symposium was held co-sponsored by the Japan Foundation Center for Global Partnership and USJC attended by approximately 100 people. The Foundation assists in supporting the delegations visit with leaders in Japan.

##### **b. 2016 Asian American Leadership Delegation**

The third year of the Asian American Leadership Delegation visited Kyoto, Osaka, and Tokyo from December 3-10, 2016. This year’s delegation included six state-elected officials who have origins in Asia and accompanied by President Irene Hirano Inouye. The program included meetings with local municipal leaders, government officials, business sectors, and cultural visits. It was funded by the Sasakawa Peace Foundation and included a public symposium and reception on December 8<sup>th</sup>. The Foundation assists in arranging high level meetings in Tokyo.

##### **c. Leadership Institute**

President Irene Hirano Inouye has begun to solicit ideas from key leaders and supporters

to advance planning for a future Leadership Institute. Pilot activities were discussed for 2017, and a Task Force involving Board of Councilor Royanne Doi and Board of Director Todd Guild was formed late in the year, with plans to meet in early 2017.

## **6. Networking and Education in Disaster Risk Reduction**

The Foundation continued to partner with USJC(U.S.) and the network R3ADY Asia Pacific to advance collaboration in the area of disaster risk reduction. The Annual Conference titled “Disaster and Technology: Perspectives from the Field” was held to explore the role technology has in not only disaster response and relief, but also during the phases prior to the disaster and in longer-term recovery.

Putting training into practice and continuing training in the field, from April 25-27, five TOMODACHI alumni visited some of the most remote areas in Kumamoto prefecture to help local residents rebuild their lives after the devastating earthquake on April 16, 2016.

## **IV. GOVERNANCE**

The Foundation’s Board of Councilors and Board of Directors continues to operate in compliance with the Foundation’s Articles of Incorporation.

### **A. BOARD MEMBERS**

#### **BOARD OF DIRECTORS**

**Ernest M. Higa**, Chair & Representative Director  
Chairman, President & CEO, Higa Industries Co., Ltd., Wendy’s Japan LLC; K.K. Higa Investments;  
Director, JC Comsa Corporation; Director, Shinsei Bank, Limited.

**Irene Hirano Inouye**, Representative Director & President  
President, U.S.-Japan Council

**David Nishida**, Vice President

**Ryuichi Katayama**, Internal Auditor

**Todd Guild**  
Senior Advisor, McKinsey & Company, Inc.

**Russell K. Kawahara**  
Partner, Atsumi & Sakai

**Stan Koyanagi**  
Chief Legal Officer, Global Business HQ, ORIX Corporation, Japan of Directors

## BOARD OF COUNCILORS

**Kathy Matsui**, Chair

Vice-Chair, Goldman Sachs Japan Co., Ltd.

**Royanne K. Doi**

Corporate Chief Ethics Officer, Prudential Financial Inc.

**Daniel Fujii**

President, Trust Capital Co., Ltd.

**William Ireton**

Representative Director, Ireton Entertainment Inc.

**Scott Sato**

President & COO, Pasona Inc.

## B. BOARD MEETINGS

The Foundation held below four Board of Directors meetings and one Board of Councilors meeting in 2016 with respective agenda below.

March 10, 2016 - Board of Directors meeting (quorum met)

- Approval of 2015 Audited Business Report and Business Report-related Filing Documents (with the Cabinet Office)
- Approval of Audited Balance Sheets and the Profit and Loss Statements (“Financial Statements”), the Annexed Detailed Statements thereof, the Inventory of Property, etc., and Regulatory Submission of said documents for the fourth fiscal year 2015
- Executive and Board Performance Report
- TOMODACHI Initiative Update and Approval of Selected TOMODACHI Program Committee Recommendations
- Election of New TOMODACHI Program Committee Members
- Amendment of the Articles of Incorporation to separate the responsibilities of Representative Director and President (to be recommended to the Board of Councilors)
- Election and Re-Election of Board of Directors, the Board of Councilors, and Internal Auditor (to be recommended to the Board of Councilors)
- Election of Representative Director and Executive Officers of Board of Directors
- Proposal suggesting the general meeting of the councilors take place by the form of written consent with the following reporting and resolution items.

March 24, 2016 - Board of Councilors (unanimous written consent)

- Report on the Business Plan, the Income and Expenditure Budget and the Forecast of Loan and Capital Investment for the fifth fiscal year (from January 1, 2016 through

December 31, 2016) (the “5th Fiscal Year”)

- Report on TOMODACHI Programs recommended by TOMODACHI Program Committee and approved by the Board of Directors
- Approval of the Business Report and the Annexed Detailed Statement (One Koeki Filing Form) thereof for the third fiscal year (from January 1, 2015 through December 31, 2015) (the “4th Fiscal Year”)
- Approval of the Balance Sheets and the Profit and Loss Statements (hereinafter the “Financial Statements”), the Annexed Detailed Statements thereof and the Inventory of Property for the third Fiscal Year
- Amendment of the Articles of Incorporation
- Election of Directors, Councilors, and Internal Auditor

May 18, 2016 - Board of Directors meeting (quorum met)

- Interim Executive Performance Report
- TOMODACHI Update
- Mid-Year Financial Report

October 19, 2016 - Board of Directors meeting (quorum met)

- Interim Executive Performance Report
- TOMODACHI Update
- Interim Financial Report

December 8, 2016 – Board of Directors meeting (quorum met)

- Brief 2016 Year-End Executive Performance Report
- TOMODACHI Update & Approval of Program Committee Recommendations
- Interim Financial Report
- Approval of 2017 Business Plan
- Approval of 2017 Budget Plan
- Approval of Selection of the 2017 External Auditor
- Approval of 2017 Forecast of Loan and Capital Investment
- Date and Location of the General Meeting of the Board of Councilors in 2017

## **C. ORGANIZATIONAL UPDATE**

Staffing as of December 31, 2016

Junko Tsuda – Executive Director, U.S.-Japan Council (Japan)

Michiyo Horita – Director of External Communication and Program Manager, TOMODACHI Initiative

Aya Hashimoto – Program Manager, TOMODACHI Initiative

Kaoru Utada – Alumni Manager, TOMODACHI Initiative

Andrea Miller – Marketing & Communications Manager, TOMODACHI Initiative

Hiroshi Kato – Administrative & Office Manager, TOMODACHI Initiative

Kevin McCarthy – Women’s Leadership Program Manager, TOMODACHI Initiative

Kana Takagi – Administrative Assistant, U.S.-Japan Council (Japan)

The Foundation has benefitted greatly from the support by Takeda Pharmaceutical Company Limited, which has provided its direct support since the Foundation's inception to the TOMODACHI Initiative by contributing directly to organizational infrastructure (staff and operational costs).

The Foundation's office space is generously donated by Evolution Japan Co., Ltd. in their Tokyo Headquarters.

**D. ACCOUNTING**

The U.S.-Japan Council (Japan)  
 Financial Results  
 For The Fiscal Year Ended December 31, 2016  
 (In Yen)

**2016 Fiscal Year Budget and Results**

Revenue	Budget (Yen)	Actual (Yen)
Corporate and Individual Contribution - TOMODACHI	¥511,799,960	¥558,323,882
Corporate and Individual Contribution - General Education	55,200,000	72,019,763
Interest Income	60,000	103,795
Carry Over Net Assets from Previous Year	18,000,000	0
<b>Total Revenue</b>	<b>¥585,059,960</b>	<b>¥630,447,440</b>
Expenses	Budget (Yen)	Actual (Yen)
Program Implementation Expenses (TOMODACHI & General)	¥407,639,960	¥467,588,369
Program Support Expenses (TOMODACHI & General)	150,732,000	127,470,679
Common Expenses		13,158,987
<b>Total Program and Program Support Expenses</b>	<b>¥558,371,960</b>	<b>¥608,218,035</b>
Total Net Assets, Before Other Gain/Loss	¥26,688,000	¥22,229,405
Currency Exchange Reevaluation		(4,815,456)
Beginning Net Specific Assets		<b>¥515,790,840</b>
<b>Total Ending Net Specific Assets</b>		<b>¥533,204,789</b>

In 2016, U.S.-Japan Council (Japan) raised significant funding to support the TOMODACHI Initiative. As illustrated above, total funds raised in 2016 was ¥558,323,882. Total contributions raised were from corporate contributions.

In addition to TOMODACHI activities, the Foundation engages in other General Education and networking activities to continue to build ties between Americans and Japanese in key areas of the relationship, with total funding in the amount of ¥72,019,763 in 2016. The U.S.-Japan Council (US) and U.S.-Japan Council (Japan) held a joint annual conference in Silicon Valley, California, USA in 2016. The total conference revenues, expenses and net proceeds were shared between the two entities based on the ratio of revenue received and expenses paid, which were 70% (US) and 30% (Japan). These distributions were approved by both Boards of Directors.

Total TOMODACHI program implementation expenses incurred in 2016 was ¥440,587,160 compared to budget of ¥379,850,960. There will be occasions when program expenses for the year are higher than contributions recognized as revenue due to the timing of the contributions received. Contributions are recorded when received and not when implemented. Program implementation expenses paid to implementers are recorded when paid and not when incurred. Several of the TOMODACHI programs are multi-year programs.

Included in the total program support expenses above was contracting services through a Service Agreement with U.S.-Japan Council (U.S), a U.S. non-profit organization that also supports the TOMODACHI programs and activities.

Below is the Balance Sheet of the Council as of December 31, 2016.

**Balance Sheet, as of December 31, 2016**

Assets	Actual (Yen)
Cash - General Funds	¥62,828,741
Other Assets - Equity Funds	3,000,000
Prepaid Insurance	653,765
General Education Fund Assets	120,730,802
TOMODACHI Specific Assets	408,815,174
Fixed Assets, Net of Amortization	5,048
<b>Total Assets</b>	<b>¥596,033,530</b>

Liabilities	Actual (Yen)
<b>Current Liabilities</b>	
Accounts Payable	¥5,231,994
Due to USJC (US)	57,596,747
<b>Total Current Liabilities</b>	<b>¥62,828,741</b>
<b>Net Assets</b>	
Net Specific Assets	<b>533,204,789</b>
<b>Total Liabilities and Net Assets</b>	<b>¥596,033,530</b>

## E. DONORS

### 2016 TOMODACHI Donors:

Aflac International, Inc.\*  
Bank of America Group \*  
Boeing Japan  
The Bank of Tokyo Mitsubishi UFJ, Ltd.  
Chevron  
Daiwa House Industry Co., Ltd.  
Dow Chemical Japan Limited  
ExxonMobil Japan Godo Kaisha  
FamilyMart Co., Ltd.  
Fast Retailing Co., Ltd.  
Goldman Sachs Japan Co., Ltd.  
Hitachi, Ltd.  
Honda Motor Co., Ltd.  
Hotel Okura Tokyo Co., Ltd.  
Johnson & Johnson K.K.  
J.P. Morgan \*  
Kikkoman Corporation  
Lawson, Inc.  
Metlife Insurance K.K.  
Microsoft Japan Co., Ltd.  
Mitsui & Co., Ltd.  
Mitsubishi Corporation  
Mitsubishi UFJ Lease & Finance Co., Ltd.  
Mitsubishi UFJ Securities Holdings Co., Ltd.  
Mitsubishi UFJ Nicos Co., Ltd.  
Mitsubishi UFJ Trust and Banking Corporation  
Mizuho Financial Group, Inc.  
Morgan Stanley Japan Group Co., Ltd.  
MUFG Union Bank, N.A.  
Northrop Grumman Corporation  
Prudential Foundation \*  
SoftBank Group Corp.  
Sumitomo Corporation  
Suntory Holdings Limited \*  
Takeda Pharmaceutical Co., Ltd.\*  
Tokio Marine & Nichido Fire Insurance Co., Ltd.  
Toshiba Corporation  
Toyota Motor Corporation  
The U.S. Embassy in Tokyo  
YKK Corporation

\*Donations were received in previous years, but funding is still being used to finance ongoing TOMODACHI Programming and operations.

### **2016 Business Networking/General Education/Annual Conference Donors**

Accenture Japan Ltd  
Adobe Systems Co., Ltd  
AIG Japan Holdeings K.K.  
Amway Japan G.K.  
Aoyama Zaisan Networks Co., Ltd.  
Dow Chemical Japan Ltd.  
East Japan Railway Company  
Fast Retailing Co., Ltd.  
Fumon Otsuka  
Hitachi High-Technologies Corporation  
Hitachi Transport System, Ltd.  
IBM Japan, Ltd.  
Japan Airlines Co., Ltd.  
Japan Airport Terminal Co., Ltd.  
JC Comsa Corporation  
Johnson & Johnson Family of Companies in Japan  
Kikkoman Corporation  
KPMG Azsa LLC, KPMG Japan  
Lawson, Inc.  
Minebea Co., Ltd.  
Mitsubishi Motors Corporation  
Mitsui Fudosan Co., Ltd.  
NEC Corporation  
Nippon Telegraph and Telephone Corporation  
Oak Lawn Marketing Ltd.  
Ogilvy & Mather (Japan) GK  
ORIX Corporation  
PAG Investment Management Limited  
Palo Alto Networks K.K.  
Roki Group Co.,Ltd.  
Salesforce.com, inc.  
Takeda Pharmaceutical Company Limited

### **2016 Silicon Valley – Japan Platform Donors**

Fast Retailing Co., Ltd.  
NEC Corporation

### **2016 Pro-Bono Donors**

All Nippon Airways Co., Ltd.  
American Airlines, Inc.  
Evolution Japan Co., Ltd.  
Hayasaka Tax Accountants' Office  
Imperial Hotel, Ltd.  
Japan Airport Terminal, Co.  
Japan Association of Charitable Organizations  
KPMG Azsa LLC  
Mori Hospitality/Ark Hills Club  
Orrick, Herrington & Sutcliffe LLP  
Toppan Printing Co., Ltd.  
Tricor K.K.

Note: The corporations, entities and individuals listed above made financial and in-kind contributions to the U.S.-Japan Council (Japan) from January 1, 2016 to December 31, 2016. Prior year contribution information is available in the 2015 U.S.-Japan Council (Japan) Koeki Zaidan Hojin Business Report upon request.

### **F. CONTACT INFORMATION**

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